# **Excellence Inc. Training Modules Report**

Final Report

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Contractor Name: Chemonics International, Inc.

USAID Cognizant Technical Office: Office of Economic Opportunities

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**FINAL** 

Authors' Names: Andrew Kaiser

Activity Title and Number: Achievement of Market-Friendly Initiatives and Results

Program (AMIR 2.0 Program)

Excellence Inc. Training, Marketing, and Ongoing Support/PSPI

Task No. 580.01.01

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This report was prepared by Andrew Kaiser in collaboration with Chemonics International Inc., prime contractor to the U.S. Agency for International Development for the AMIR Program in Jordan.

#### **Data Page**

Name of Component: PSPI

Author: Andrew Kaiser

Practice Area: Democracy and Governance

Service Offering: N/A

List of key words

contained in Report: Training, benchmark, assessment, Centers of Excellence,

Excellence, Inc., King Abdullah Award

### **Abbreviations and Acronyms**

AMIR	Achievement of Market-Friendly Initiatives and Results Program
COE	Centers of Excellence
EI	Excellence, Inc.
JISM	Jordan Institute for Standards and Metrology
KAAGPT	King Abdullah Award for Government Performance and
	Transparency

#### **Abstract**

This report presents a list of the training modules prepared and presented to Excellence, Inc. staff. PSPI consultant provided the training to transfer knowledge from the Centers of Excellence Program to Excellence, Inc. staff.

## **Excellence Inc. Training Modules**

Tuesday, September 07, 2004 Afternoon session: 3:00

1. Guidebook review--Completed

HW: Read Guidebook (Can skip methodology, Government pillars sections)

Tuesday, September 07, 2004 Afternoon session: 4:00

- 2. Roles and responsibilities of Excellence Inc. Consultants--Completed
  - What we looked for in hiring, why
  - Technical skills
  - Team-building, coaching skills
  - Future prospects (each manage a sector)

Wednesday, September 8, 2004 Morning Session: 9:00

3. Business Plan overview--Completed

HW: Read Business Plan

• Review mission, mandate, objectives, opportunities

Wednesday, September 8, Afternoon session: 3:00

4. COE methodology--Completed

HW: Read methodology section of guidebook

• Presentation, discussion

Thursday, September 9, Morning Session: 9:00

5. Pillars--Completed

HW: Read Pillars section of Guidebook

HW: Various articles

Presentation

Monday, September 13, 9:00

6. Carrying out benchmark assessments at partners -- Completed

HW: Read benchmark assessment of one COE Client

HW: Read benchmark assessment methodology

HW: (after this session) Prepare JISM counterpart for assessment

HW: (after this session) Write draft indicator questions

- Purpose
- Preparation
- Requirements
- Implementation
- Survey
- Scoring
- Write-up
- Packaging

#### Tuesday, September 14, 9:00--Completed

- 7. Criteria Presentations of EI team members,
  - (not a training per se, but a review of EI understanding of criteria)
  - Processes-Tawfiq
  - Knowledge-Eyad
  - Leadership-Ola
  - Processes-Faris

Tuesday, September 14, 3:00

8. Strategic Planning Session 1: --Completed

Wednesday, September 15: 9:00

9. Larry Milner to offer his insights on government advocacy—Completed

Wednesday, September 15: 10:00

- 10. Recommending COE team client candidates -- Completed
  - Skill sets desired
  - Teams supporting core team
  - Requirements (participation, time, commitment)
  - Recommending replacements

Wednesday, September 15: 3:00

- 11. COE team meetings at partner organizations -- Completed
  - Approach, style, guidelines
  - Frequency
  - Desired outcomes, momentum

Thursday, September 16, 3:00

12. Strategic Planning Session 2: Thursday, September 16, 3:00--completed

Sunday, September 19, 9:00

13. Excellence Inc. proposed advocacy services -- Completed

Sunday, September 19, 10:00

- 14. Criteria and Government Presentations of EI team members--Completed
  - Knowledge-Rasha
  - Government Performance-Jennifer

Sunday September 19, 3:00

- 15. Sample COE benchmark assessment meetings -- Completed
  - Knowledge—led by Hatem
  - Leadership—led by Andrew

Monday, September 20, 9:00

16. Excellence terminology, review English and decide on Arabic translations Monday, September 20, 9:00--**Completed** 

Monday, September 20, 3:00

17. Strategic Planning Session 3: Monday, September 20, 3:00—Completed

Tuesday, September 21, 1:00

18. Observe sample assessment meetings: Tuesday, September 21, 1:00--Completed

September 22 and September 23

19. Benchmarking assessment training by doing—Completed

Sunday, September 26, 1:30

20. Benchmark Assessment scoring, write up—set timelines, guidelines, process, techniques: **Completed** 

Monday, September 27, 10:00

21. \*Sample COE forum 1--completed

Monday, September 27, 3:30

22. Strategic Planning session 4—Larry Milner—completed

Tuesday, September 28, all day

23. \*KAAGPT Assessor Training: (citadel) --completed

Wednesday, September 29, 3:00

24. \*Sample COE forum 2: --completed

Thursday, September 30, 9:00

25. Benchmark Assessment scoring, write up—set timelines, guidelines, process, techniques: **--completed** 

Thursday September 30, 3:00

26. Shared constraint follow through follow-through,

Guidelines

Selection

Management, tool-kit review—completed

Subsequent trainings to be carried out in early October

Training on how to hold a good meeting—Rebecca (tentative)

Setting and prioritizing national goals—---Mai Qaisi, JISM

Task force management---Walt Hekala